



TRUCKTRAX

Clearview Concrete



Quote Module

Benefits for Sales

- ◆ Decreased time in office.
- ◆ No redundancy
- ◆ More face time with customers
- ◆ Customers demand performance

Benefits for Executives and Finance

- ◆ Accurate information from job quote to invoice
- ◆ Eliminate redundant data.
- ◆ Report on sales efficiencies. Analyze trends customers have in quoting
- ◆ Increased sales effort in the field equals more profit potential
- ◆ Customer scoring details can adjust quoting

Benefits for Product Management

- ◆ Fast and efficient quoting
- ◆ Information derived from system.
- ◆ Quickly analyze plant costing and customer costing for bids

Benefits for IT

- ◆ All part of the Clearview System.
- ◆ Word Module connection directly through Outlook accounts
- ◆ Does not clog memory on outgoing email.

Clearview Quote Module

The most in-depth and accurate tool on the market for your sales department. This is not an out of the box system with no relationship with your ordering system. Fully functional with Clearview Order Scheduling Module, the Quote Module takes a potential job quote through orders to invoice.

Features:

- ◆ Monitor won/loss records and how competition is doing
- ◆ Mass-quote for large bids. Create one copy and send out to all bidders.
- ◆ Enter customer specific information for complex bids
- ◆ Estimate total volume of upcoming bids.
- ◆ Default salesman by customer
- ◆ Change plants by distance or travel time and still be able to judge costing.
- ◆ Evaluate source of jobs relevance.
- ◆ Log competitor information for specific job.
- ◆ Build specific quotes sheets to cater to your companies specific needs as well as Terms and Conditions for your company.
- ◆ Eliminate and Add fields all at the discretion of the salesman.
- ◆ Apply specific notes relating to the job (ie, Use on Interior Slab on Grade and Stem Walls)
- ◆ Email / Print / Fax quotes directly to customers while cc: sales department
- ◆ Edit documents in MS Word and propagate back through Clearview system.

